

A leader in the purest sense influences others by

- A) results
- B) ideas
- C) planning
- D) example
- E) vision
- F) all of the above
- G) A, B and C only
- H) C, D and E only

The Wallenda Effect expresses the

- A) humiliation of losing
- B) the negative consequences of the fear of failure
- C) love of work being all consuming
- D) none of the above

The most recent form of leadership to be recognized is _____, which treats employees as its most valuable asset.

- A) situational leadership
- B) transformational leadership
- C) autocratic leadership
- D) community oriented leadership
- E) none of the above

When a highly publicized criminal case results in a shift in handling similarly charged but nonpublicized cases this is known as

- A) news media reach
 - B) the limelight effect
 - C) the news media echo effect
 - D) the media circus effect
 - E) none of the above
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The elite corps of a police organization are at the

- A) executive level
- B) middle management level
- C) operational level
- D) community level
- E) political level

Incident-oriented policing, practiced by officers who like to call community police officers "social workers," is called

- A) 911 policing
- B) reactive policing
- C) proactive policing
- D) traditional policing
- E) modern policing
- F) none of the above

Right brain thinking

- A) processes images and is primarily logical
- B) processes language and is primarily logical
- C) processes images and is primarily emotional
- D) processes language and is primarily emotional
- E) none of the above

Among the most common time abusers are

- A) the telephone
 - B) the e-mail chime
 - C) people who drop in
 - D) nonessential meetings
 - E) socializing and political game playing
 - F) firefighting or dealing with crises
 - G) all of the above
 - H) C, D and E only
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Among the most common internal timewasters are (check all that apply)

- A) personal errands
- B) procrastination
- C) failure to set goals and objectives
- D) failure to prioritize
- E) being available to drop in employees
- F) lack of organization
- G) failure to delegate
- H) indecision

Creative procrastination is

- A) making internal excuses for not getting things done
- B) making external excuses for not getting things done
- C) putting off those things that do not really matter
- D) putting off important tasks by acting beforehand to make them less important
- E) none of the above

Effective managers set posteriorities, defined as

- A) things you can easily do while sitting down doing nothing
- B) tasks you do not have to do
- C) tasks that have a minimal payoff
- D) tasks that have very limited negative consequences
- E) all of the above
- F) A, B and C only
- G) B, C and D only
- H) A, C and D only

"Work expands so as to fill the time available for its completion" is better known as

- A) the Peter Principle
- B) the Pareto Principle
- C) Murphy's Law
- D) Parkinson's Law
- E) Covey's 5th Habit
- F) none of the above